

BUPA AND OUR PURPOSE

Our purpose: longer, healthier, happier lives

"Bupa 2020", our strategy, commits us to:

- -A big impact on world health, a positive impact on the environment
- Tackling the toughest challenges in healthcare: heart health
- Engaging millions of people around the world in their health and wellbeing
- Democratising good healthcare

No shareholders, and all profit reinvested into more and better healthcare

CUSTOMERS

12 million

...a leading international healthcare group, we provide a broad range of healthcare services, support and advice to people throughout their lives, from personal and company health insurance to running care homes.

INFLUENCE

c9,000

...hospitals and clinics we source care for our members from

TURNOVER

£8 billion

...with no shareholders, we invest our profits to provide more and better healthcare. We are committed to making quality, patient-centred, affordable healthcare more accessible.

DEMOCRATISING HEALTH

c1 million

...customers of micro health services in developing countries that improve access to essential healthcare for those at the bottom of the pyramid

Clear commitments for 2015

ENGAGING PEOPLE

60 million

By 2015 we will have enabled 60 million people to make positive changes to be healthier and happier and to help protect the environment.

ENVIRONMENTAL IMPACT

20%

By 2015 we will have reduced our carbon footprint by 20 percent.

OUR WORLD IS CHANGING ... CREATING NEW OPPORTUNITIES IN HEALTHCARE AND BEYOND

AGEING AND GROWING POPULATION

People are living longer, so we need to consider how care for older people can be funded now and for the future.

OPPORTUNITY

New services that focus on prevention, integration of care and empowering people

CHRONIC DISEASE

Six out of ten deaths worldwide are caused by chronic diseases such as diabetes and heart disease.

OPPORTUNITY

Working environments that maximise physical movement and mental wellbeing

HEALTH CARE FUNDING

In almost all countries worldwide, per capita healthcare spending is rising faster than per capita income.

CLIMATE CHANGE

Climate change is affecting our planet: impacting human health by driving up food prices, spreading disease and reducing the availability of clean and safe water. Air and water pollution are on the rise too.

OPPORTUNITY

Urban environments that encourage walking, cycling and social contact

OPPORTUNITY

New healthcare models and pathways that enhance or protect health outcomes and reduce carbon emissions

FROM NEW THINKING TO ACTION

First private healthcare company to achieve global Carbon Trust Standard

Recognising our efforts to measure, manage and reduce across our hundreds of care homes, offices, retail centres and hospitals







Core to our everyday

"Every step Bupa takes towards having a positive impact on the environment contributes to our purpose of longer, healthier, happier lives. Reducing the energy we use, and the carbon it generates, positively impacts the rates of asthma and other illnesses by reducing particulate pollution – which is crucial for us a healthcare company."

Stuart Fletcher CEO

Investing to reduce

From fuel efficient boilers, Building Energy Management Systems (BEMS), energy efficient lighting and on site renewable energy we are step-changing our investment in greening Bupa

2011 £4.5m 2012 £5m 2013 (projected) c£10m

Jump in CRC league table

Our investments in the UK have helped us to jump from 1,064th place to 177th place in the governments first CRC league table

SYSTEM SHAPING IN HEALTHCARE (AND BEYOND)...

2013 has seen Bupa, and our partners, develop a series of interventions



ENGAGE MILLIONS MORE



We're been working with the World Heart Federation, IDEO and the European Centre for Environment and Human Health to inspire action on micro exercise and walking in cities to impact the health of millions.



ADVOCACY

DEMENTIA

Shaping policy and practice, with Alzheimer's Disease International, so that dementia is a public health priority around the world - partnering to propose and develop national dementia plans.



DEMOCRATISING HEALTHCARE

MICRO HEALTH

We are deploying services in India to enable millions of underserved people to have better access to high quality healthcare – and launch micro health models in other developing countries.







OUR FUTURE INTENT

We engage our major suppliers and healthcare providers to partner to deliver against carbon reduction and impacting workforce and community health

Further absolute carbon reductions, and on site renewable strategy

Health and environment win wins

Bupa has taken advanced regulations on air, water and ground pollutants that harm human health, and has adopted them across our business

Bupa has created carbon savings through our impact on care pathways and supply chain that are equivalent to at least three times our direct carbon footprint

All business travel globally is carbon offset, with resources directed to projects delivering longer, healthier, happier lives



OF CONTROL

Traditional healthcare models do not give patients sufficient control over their treatment and care. This approach is ineffective in fighting the exponential rise in chronic disease. Understanding how people truly think, feel and act on their health — and what will empower them to change behaviour — is an emerging area of science and innovation.

Our action

Through innovative, personalised health coaching programmes across the world, Bupa is taking action. Engaging people and supporting them to play an active role in managing their health conditions holds the key to responding to the rise of chronic disease. The very nature of chronic illness demands active participation to make better daily choices on lifestyle, exercise and nutrition. Better informed choices in everyday life leads to better health outcomes.



REDESIGNING CARE PATHWAYS

3. Treatment not overtreatment, reduced variance

1. Prevention and wellness

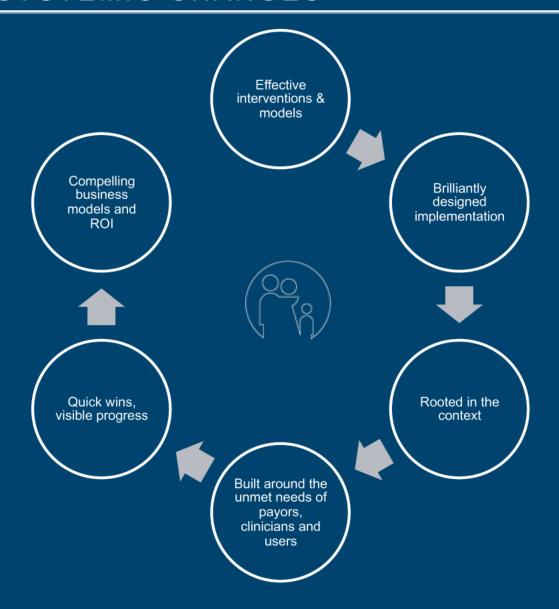
2. New settings, new technology,

healthcare at home

4. Recovery acceleration,

step down care

SCALING SYSTEMIC CHANGES

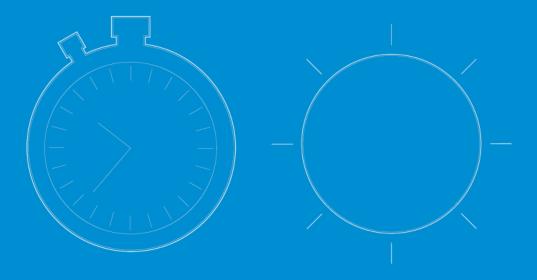


WHAT'S WORKED FOR OUR OWN EXPERIMENTATION AND SCALING?



Impact on world, and environment positioned as part of core corporate strategy

Champions at local level, from wide range of disciplines



FOR MORE INFORMATION ON BUPA OR IF YOU CAN SEE OPPORTUNITIES FOR US TO DO MORE, PLEASE GET IN TOUCH

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